44 WEEK STUDENT PLACEMENT

Fresh Produce Sales Team Placement

Evesham | July 2027 to May 2028 | Accommodation provided

Location	Evesham, Worcestershire WR11 1GS, United Kingdom
Placement	44 weeks, July 2027 to May 2028
Hours	Monday to Friday, 7.00 am to 4.00 pm, with occasional Saturday morning work
Salary	£23,000 pro rata, plus accommodation
Closing date	27.11.26

The opportunity

Join the sales team at our Evesham depot and help deliver responsive service to new and existing customers. You will support customer accounts, coordinate orders with colleagues and contribute to commercial growth in a fast-paced fresh produce environment.

This placement provides hands-on commercial experience and the chance to develop customer-service, account-management and business-development skills while learning how a fresh produce operation works.

What you will do

- Build and maintain positive relationships with new and existing customers, providing a reliable day-to-day point of contact.
- Understand customer requirements and communicate clearly to support accurate, timely service.
- Work with procurement, operations, technical and finance teams to coordinate orders and resolve issues.
- Respond promptly to customer questions or concerns and follow actions through to a satisfactory conclusion.
- Identify appropriate opportunities to introduce additional products and support account growth.
- Monitor customer accounts, payment terms and credit limits, and follow up overdue invoices professionally.
- Provide the finance team with accurate, current information on outstanding balances and agreed actions.
- Research market activity, customers, competitors and emerging opportunities to support new business development.
- Take part in supplier and customer visits and relevant industry events to strengthen knowledge and professional relationships.

What you will bring

- Strong IT, communication and organisational skills.
- A customer-focused approach and confidence building professional relationships.
- Attention to detail and the ability to manage several tasks without losing sight of deadlines.
- Commercial curiosity and a proactive approach to solving problems.
- Confidence communicating about orders, account information and agreed actions.
- Flexibility when priorities change or unexpected situations arise.

What we offer

- Private medical insurance.
- Ongoing training and support for career development.
- Life assurance of up to four times salary.
- 28 days' holiday per annum, comprising 20 days' annual leave and 8 statutory bank holidays.
- Matched charitable fundraising of up to £400 per employee each year.
- The tools and resources needed to perform the role effectively.
- Excellent working conditions and a supportive working environment.
- A Great Place to Work certified workplace.

About Nationwide Produce

Nationwide Produce works across the fresh produce supply chain. This placement is based at our Evesham depot and offers the chance to learn from experienced colleagues while making a practical contribution to the team from day one.

Applications

The closing date for this placement is 27th November 2026. To learn more about Nationwide Produce, visit www.nationwideproduce.com.